

Service name:	CONSULTING AND PROFESSIONAL SUPPORT IN THE FIELD OF SALES, PROCUREMENT AND HUMAN RESOURCES MANAGEMENT
Description of service:	<p>Sales and Procurement market research for the client's needs (analysis of the client's business problem, creating a questionnaire, conducting research, processing and interpreting the results, shaping business policies based on the findings).</p> <p>Support to the client in the field of consulting and training in Sales and Procurement management according to the client's needs (assortment optimization training, analysis and consulting in the field of supply chain design and supply chain management, analysis and development of staff negotiation and sales skills, establishment of a management system in sales and procurement, management of relations with customers and suppliers, online sales, after-sales support - consulting and assistance in creating and establishing a customer support process, staff training).</p> <p>Client support and consulting in the field of Human Resources Management (consulting, education and establishment of a selection procedure for the admission of new employees, organization of introduction to work for new employees, professional support in establishing of the motivation system and monitoring of work performance, performance evaluation training for managers, consulting in establishment of employee career development system, establishment of salary and incentive system, development of internal training programs in companies, job analysis and workplace re/design).</p>
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Price:	Available on Query
Note:	